

<b>Organization</b> Young Invincibles	<b>Date</b> January 24, 2018
<b>Position Title</b> Southern Director	<b>Location</b> Houston or Austin, TX

**POSITION DESCRIPTION:**

The Southern Director leads our Southern operations headquartered in Houston and Austin. The Director manages the organizing, policy, communications, consumer education, and development work of the office, helping to build YI’s impact in the region. She or he is also part of Young Invincibles’ national management team, guiding organizational strategy, priorities, and campaign development.

The ideal candidate has outstanding leadership ability, communication skills, and political instincts. She or he must be entrepreneurial, a great team player, and passionate about changing the world. The Southern Director also must be a supportive manager who can grow a team of passionate staff members to advance the mission and sustain the organization. The position is an excellent opportunity for individuals interested in making a real impact and developing a growing nonprofit office.

**Reports to:** Director of Regional Strategy

**Principal Responsibilities:**

- **Leadership:** Support a small, growing team of passionate, energetic staff members to craft a vision for YI’s impact in the region.
- **Campaign Management:** Identify opportunities and then build and implement local organizing, policy, and communications campaigns around health care, higher education, workforce and financial security, and civic engagement issues; implement YI’s national campaigns at the regional level, with a focus on Texas. Generate a deep understand of the political dynamics of the region and the state.
- **Fundraising:** Lead all local fundraising efforts with support from the Senior Director of Development.
- **External Relations:** Manage and develop long-term strategic relationships that can support our programs and mission with non-profits, government, foundations, and the private sector.
- **Media:** Act as a spokesperson for Young Invincibles in the media and at public speaking appearances in the region and occasionally on the national level.

- **Organizational Development:** Work with YI's national management team to develop the long-term vision of the organization, help shape internal processes and strategies to improve our work and organization, and implement them across the organization.

## **Qualifications:**

- Minimum 6 to 8 years' experience in organizing, policy advocacy, or legislative work.
- Outstanding leadership ability and political instincts.
- Excellent verbal and written communications ability, including strong policy writing and grant writing skills.
- Campaign or program management experience.
- Strong fundraising instincts and ability to present a concept or campaign in a compelling way.
- Entrepreneurial spirit and the ability to launch new programs from the ground up.
- Demonstrated ability to build strong relationships with a diverse range of individuals with varied life experiences, political views, and backgrounds.
- Supportive management style, with a demonstrated ability to grow team members to take on greater leadership roles, and strong interpersonal skills.
- Strong understanding of political process, and how organizing, policy, and communications can work together to move an agenda.
- Solutions-oriented attitude, entrepreneurial work ethic, passion for the mission.
- Understanding of Texas political and funding landscape are strongly preferred.

## **Benefits:**

Comprehensive benefits package, including medical, dental, & vision coverage, company funded HRA plan; 401K retirement, life insurance, generous vacation, etc.

## **How to Apply:**

To apply, please send a resume and cover letter to [resumes@younginvincibles.org](mailto:resumes@younginvincibles.org) and write "Southern Director" in the subject of email.

## **About Young Invincibles:**

Young Invincibles ("YI") is a non-profit working to expand opportunity for young Americans ages 18 to 34 and amplify the voice of our generation in the national political conversation. Founded by and for young adults in the summer of 2009 during the debate over health care reform, YI has quickly grown into a leading voice for young people on the issues health care, higher education and employment. The organization has achieved major successes in areas ranging from the regulation of college health plans to Pell grants, and has successfully engaged hundreds of thousands of young adults online, through a network of over 100 partner organizations.

*Young Invincibles is an equal employment opportunity employer and strongly encourages diverse candidates to apply. Young Invincibles does not discriminate on the basis of race, color, religious creed, sex (including pregnancy), gender, national origin, ancestry, citizenship, age, medical condition including genetic characteristics, mental or physical disability, veteran status, marital status, sexual orientation, gender identity, (including transgender status), weight, height,*

*linguistic characteristics (such as accent and limited English proficiency, where not substantially job-related), citizenship status, or any other basis prohibited by law.*