

<b>Organization</b> Young Invincibles	<b>Date:</b> June 19th, 2017
<b>Position Title</b> Northeast Director	<b>Location</b> New York, NY

### Position Description:

The Northeast Director leads our New York operations headquartered in New York City. The Director manages the organizing, policy, communications, consumer education, and development work of the office, helping to build YI’s impact in the region. She or he is also part of Young Invincibles’ national management team, guiding organizational strategy and priorities.

The ideal candidate has outstanding leadership ability, communication skills, and political instincts. She or he must be entrepreneurial, a great team player, and passionate about changing the world. The Northeast Director also must be a supportive manager who can grow a team of passionate staff members to advance the mission and sustain the organization. The position is an excellent opportunity for individuals interested in making a real impact and developing a growing nonprofit office.

**Position reports to:** Director of Regional Strategy

### Principal Responsibilities:

- *Leadership:* Support a small, growing team of passionate, energetic staff members to craft a vision for YI’s impact in the region.
- *Campaign Management:* Identify opportunities and then build and implement local organizing, policy, and communications campaigns around health care, higher education, workforce and financial security, and civic engagement; implement YI’s national campaigns at the regional level, with a focus on New York. Understand political dynamics of the region and the state.
- *Fundraising:* Lead all local fundraising efforts.
- *External Relations:* Manage and develop long-term strategic relationships that can support our programs and mission with non-profits, government, foundations, and the private sector.
- *Media:* Act as a spokesperson for Young Invincibles in the media and at public speaking appearances in the region and occasionally on the national level.
- *Organizational Development:* Work with YI’s national management team to develop the long-term vision of the organization, help shape internal processes and strategies to improve our work and organization, and implement them across the organization.

## Qualifications:

- Minimum 6 to 8 years experience in organizing, policy advocacy, or legislative work.
- Outstanding leadership ability and political instincts.
- Excellent verbal and written communications ability, including strong policy writing and grant writing skills.
- Campaign or program management experience.
- Strong fundraising instincts and ability to present a concept or campaign in a compelling way.
- Entrepreneurial spirit and the ability to launch new programs from the ground up.
- Demonstrated ability to build strong relationships with a diverse range of individuals with varied life experiences, political views, and backgrounds.
- Supportive management style, with a demonstrated ability to grow team members to take on greater leadership roles, and strong interpersonal skills.
- Strong understanding of political process, and how organizing, policy, and communications can work together to move an agenda.
- Solutions-oriented attitude, entrepreneurial work ethic, passion for the mission.
- Understanding of New York state political and funding landscape are nice to have but not mandatory.

**To apply, please send a resume and cover letter to Aylia Naqvi at [resumes@younginvincibles.org](mailto:resumes@younginvincibles.org) and write “Northeast Director” in the subject of email.**

Pay is competitive and commensurate with experience.

*Young Invincibles is an equal employment opportunity employer and strongly encourages diverse candidates to apply. Young Invincibles does not discriminate on the basis of race, color, religious creed, sex (including pregnancy), gender, national origin, ancestry, citizenship, age, medical condition including genetic characteristics, mental or physical disability, veteran status, marital status, sexual orientation, gender identity, (including transgender status), weight, height, linguistic characteristics (such as accent and limited English proficiency, where not substantially job-related), citizenship status, or any other basis prohibited by law.*